



ASSOCIATE MEMBER PROGRAM

DELTA CHI FRATERNITY

2019-20


Section Two:

Promote Friendship and Develop Character

AMC Guide

NAME: _____

SECTION TWO PROMOTE FRIENDSHIP AND DEVELOP CHARACTER

 **TIME**
60 minutes

 **SUPPLIES**

- Associate Member Workbook
- Cornerstone
- “Friendship and Character” PowerPoint
- You Are Always Wearing Your Letters video ([youtube.com/watch?v=PB3F0zA6L78](https://www.youtube.com/watch?v=PB3F0zA6L78))

 **OBJECTIVES**

- 1) AMs will be able to identify different aspects of their personal identity as it relates to the Johari Window.
- 2) AMs will be able to examine how their identity contributes to their chapter/colony.
- 3) AMs will be able to examine their chapter’s reputation on campus.
- 4) AMs will be able to articulate various forms of accountability.

 **HOMEWORK/READING**

- Complete Promote Friendship and Develop Character” Personal Development Plan

▶ Notes

SECTION TWO PROMOTE FRIENDSHIP AND DEVELOP CHARACTER

WHAT WILL I LEARN?

- 1) AMs will be able to identify different aspects of their personal identity as it relates to the Johari Window.
- 2) AMs will be able to examine how their identity contributes to their chapter/colony.
- 3) AMs will be able to examine their chapter’s reputation on campus.
- 4) AMs will be able to articulate various forms of accountability.

WHAT SHOULD I BRING?

- Associate Member Workbook
- Cornerstone

HOW SHOULD I PREPARE?

- Complete Promote Friendship and Develop Character” Personal Development Plan

▶ What I need to prepare for this week:

SECTION TWO PROMOTE FRIENDSHIP AND DEVELOP CHARACTER



FACILITATOR NOTE (1 MIN)

Motivational speaker Jim Rohn once said, “We are the average of the five people we spend the most time with.” When it comes to relationships, we are greatly influenced – whether we like it or not – by those closest to us. It affects our way of thinking, our self-esteem, and our decisions. Of course, everyone is their own person, but research has shown that we are affected by our environment more than we think.



ACTIVITY INSTRUCTIONS (5 MIN)

- Participants should split up into groups of 4. In these groups they should answer the following questions:
 - ◆ Who have I chosen to surround myself with prior to joining Delta Chi?
 - ◆ What did I have in common with these people?
- Depending on the time, ask a few participants to share their responses with the large group.
- They should be writing their answers in the workbook while sharing.



FACILITATOR NOTE (3 MIN)

As people join together for common goals, they need to develop deeper relationships to support one and other. It’s easy to be on a cordial level and not build relationships where challenging conversations are more prevalent. Part of being in a fraternity is building authentic relationships with other in which these challenging conversations are present; this helps us build a better bond.

We are going to participate in an activity that will help you as AM’s better understand and trust one another. This activity should help you understand people’s different worldviews.



ACTIVITY INSTRUCTIONS (10 MIN)

- Have participants pair up and give them 3-4 minutes to share the things in their “open” window.
- Now, give 3 - 4 minutes for the pairs share something that is in their “hidden” window.
- Discuss the importance of vulnerability and building trust within this process.



FACILITATOR TALKING POINT (3 MIN)

The Johari Window (that you filled out in your PDP) tells us a lot about ourselves, and how we interact with others. Some of the things in our different windows can contribute to how others view us, which ultimately make up our reputation. Reputation refers to the beliefs or opinions that are generally held about something or someone. When joining Delta Chi, you have agreed to uphold our expectations and contribute to our reputation on campus and throughout the country. Let’s use Nike© as an example.



ACTIVITY INSTRUCTIONS (10 MIN)

- Ask the following questions:
 - ◆ What is the reputation on Nike ©?
 - ◆ How do we know that?
- Use the t-table in the AM workbook to mimic the Nike © activity. Discuss the example in the workbook and ask for other examples that are specific to your chapter.

► Notes

PART 1 WHO WE SURROUND OURSELVES WITH

The character of a person often determines who they choose to spend their time with.

► Who have I chosen to surround myself with (up until joining Delta Chi)? _____

► What did I have in common with these people? _____

PART 2 REPUTATION AND HOW WE KNOW THAT

Reputation	How We Know This (or why would other people think this?)
Example: “Delta Chis are leaders.”	Example: “Over half our members are orientation leaders.”

SECTION TWO PROMOTE FRIENDSHIP AND DEVELOP CHARACTER



ACTIVITY (5 MIN)

Give participants time to answer the questions in the workbook. If time allows, have a few participants share their thoughts.



FACILITATOR NOTE (2 MIN)

Our reputation ultimately comes from our individual members, which is why it is important to us that you think about what you bring to the table. In just a few short weeks, you are going to learn about the meaning of our Greek letters, and other important secrets of the fraternity. We are now going to watch a short video that unveils the concept of 'always wearing your letters'.

▶ Notes

PART 3 CAMPUS REPUTATION AND IDENTITY

▶ Does who I am coincide with the reputation of Delta Chi? Why or why not?

▶ How can my actions contribute to the reputation of Delta Chi?

▶ What can I do to contribute to a positive reputation of Delta Chi?

▶ What aspects of the fraternity am I most interested in contributing to?

▶ Notes

SECTION TWO PROMOTE FRIENDSHIP AND DEVELOP CHARACTER



ACTIVITY INSTRUCTIONS (4 MIN)

- Play the “You are always wearing your letters” video (3:40) (youtube.com/watch?v=PB3FOzA6L78)



Tell the participants that the video is also transcribed in their book in article form if they would like to read it for reference.

▶ Notes

PART 4 YOU ARE ALWAYS WEARING YOUR LETTERS

You’re interested in joining our fraternity or sorority? We’d love to have you. You’re the type of person we look for: committed, enthusiastic, a leader. We think you’ll do great things here, and we hope that we’ll open some doors for you. You will make lifelong friendships, and hopefully, you’ll be the type of person whose positive impact will be felt here for many years.

This is the start of something really cool.

We know you have your reasons for joining, and we also know that the reasons you’ll stay will be entirely different. Trust us on that one. People tend to join for the image, the props and the social stuff. They stay around for the friendships and because they find a place where they can impact the lives of others. It’s a family. We know this. You will, too. Soon, these letters will be yours. But, there’s one lesson that we need to impress upon you before you sign your name on the dotted line, pay that first fee and get that first t-shirt. It’s the single most important thing we’re going to ask of you, so you need to listen and understand it, now, before you say “yes.”

It’s the one most important thing that any fraternity or sorority can impress upon its new members. Truly, our survival as an organization on this campus, and nation- wide, depends on you understanding this one simple lesson and taking it to heart. It’s more important than our history, our traditions, our structure or our rules. If you don’t understand this most fundamental lesson, then none of the other stuff will matter. If you don’t get this one “golden rule of fraternity,” then your son or daughter won’t have this kind of organization to join someday, and all of this will just be a fuzzy memory.

Here it is. Ready?

From the moment you say yes to this organization, you are always wearing your letters. I’m going to repeat it.



From the moment you say yes to this organization, you are always wearing your letters.



We’re not talking about hoodies or hats made in our colors. We’re not talking about a tattoo on your ankle, some party favor or a badge you wear on your dress shirt. What we mean is that when you say yes to lifetime membership in this group, everything you say, do and represent from that moment forward is a direct reflection on this group, your brothers or sisters and the thousands of members who have come before you. Everything you put out to the world is a direct reflection on what we stand for. Every decision, every achievement, every mistake you make happens to all of us from this point forward.

When you go to the grocery store, you represent us. If you fall asleep in class or earn a weak grade, you represent us. When you drive down the road and slow down so a pedestrian can cross the street, you represent us. When you turn 21 and go out to celebrate, you represent us. When you become a leader of another campus organization, you represent us. When you insult someone or talk badly about another group, you represent us. When you break up with someone and make decisions about how you behave during that difficult time, you represent us. When you go on Spring Break, you represent us. When you go home and sit at your mother’s dining room table, you represent us. When you get a job and go to work for a company or organization, you represent us.

SECTION TWO PROMOTE FRIENDSHIP AND DEVELOP CHARACTER



DEBRIEF (6 MIN)

- What are your initial reactions to the video?
- What does accountability have to do with reputation?
- How can we hold each other accountable to the Delta Chi values?



CLOSING (10 MIN)

- Each participant should share a short response (to the question below) with the large group.
 - ◆ What is one aspect of the fraternity I am most interested in contributing to?
- Thank the participants for participating in today's meeting and remind them of upcoming events and expectations (homework).
- Use the remainder of this time to answer any questions.
- Close with singing the bond song.

► Notes

When you commit your life to that special person, someday, you represent us. You are always wearing your letters. From this day forward, always. Every day, in every situation. They never come off. It's as if you tattooed these letters on your forehead. It doesn't matter if you're wearing an intramural jersey with our name on it, or a business suit at an interview. You have to assume that every person you meet will form a permanent opinion about fraternities and sororities— good or bad—based on your behavior.

Every good thing you do builds us up. Every dumb thing you do tears us down.

We live in a time when the actions of one man or one woman can kill a group like ours. One person who acts in a way that is inconsistent with our shared values can end 100 years of tradition and pride. One choice you make on a Friday night can take away everything that generations of men and women have worked to build. All the stuff you see that belongs to us can be boxed up or thrown out, because of the choices you make. If this seems a little intense, that's good— because it's serious. If it sounds like too much responsibility, or if you don't think you can behave in a way that reflects well on us at all times, then walk away now. Do us the favor. We won't think less of you. In fact, we'll thank you. This sort of commitment isn't for everybody. But, don't say yes unless you understand. We're not asking you to give up anything. We aren't asking you to become something you aren't. We're asking you to become something more.

We're inviting you to become part of a group whose members make a promise to take care of each other, every day. We're asking you to become the very best version of you that you can be. We're asking you to take a leap of maturity and to go to that place where you're the same, honorable, dignified person on Saturday night as you are on Tuesday morning. It's a big deal, and not everyone can do it. Forget everything you've heard up to this point. Forget how much you might want this, or how much we might want to bring you into the group. Just clear your mind and ask yourself one question.

Everything you are, from this point on, becomes who we are.

Are you ready to never take them off?

Because when you say yes, you're not just putting letters on a sweatshirt. You're putting them in your heart. You're forever stamping your identity with them. Everything you are, from this point on, becomes who we are. You will make mistakes, and brothers or sisters will remind you of your commitment. There will be times where you will see other members forgetting their promise, and you'll need to remind them. That's part of this whole "fraternity" and "sorority" thing. We work together to make ourselves better people who stand for something. We carry each other. We matter to one another.

If we're truly living up to our shared values, then we'll make you a better person. If you're doing everything right, then you will make us a better organization. So, please think about it. Take it seriously. Because if you say yes, these letters belong to you just as surely as they belong to our founders. If you say yes, these letters become your responsibility forever.

Is this what you want?

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► Notes